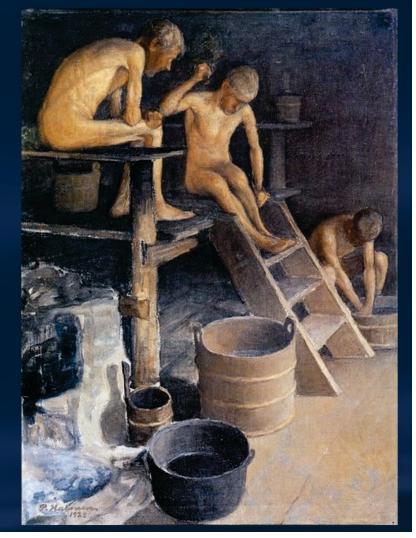
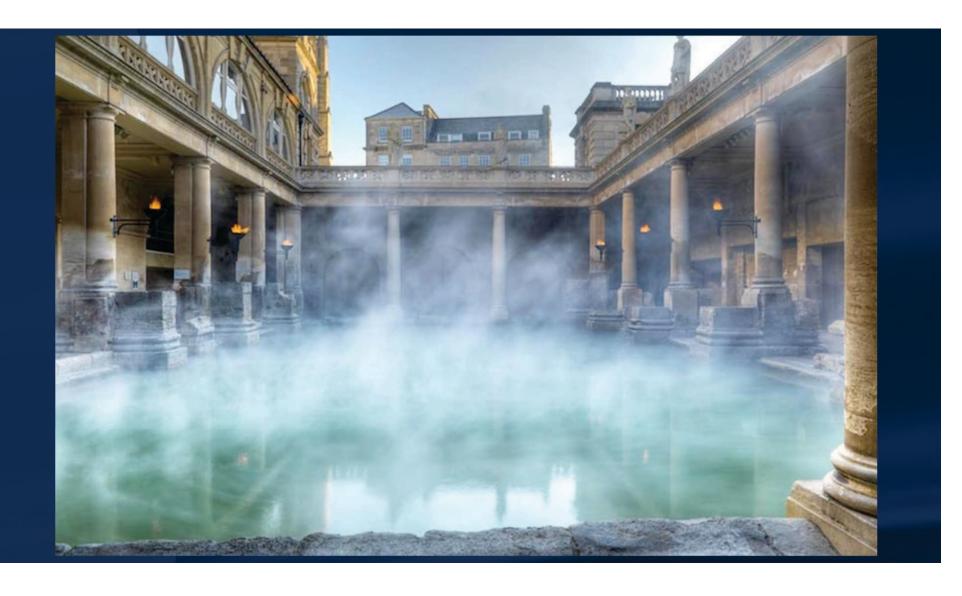


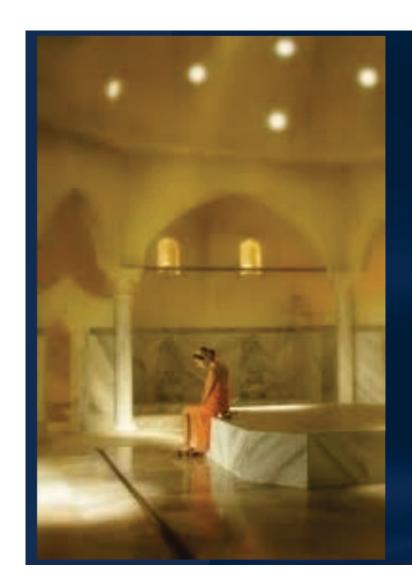
# Natural progression

First mention of a sauna was in Finland shortly after the Ice-Age, dating saunas as old as 10,000 years old.





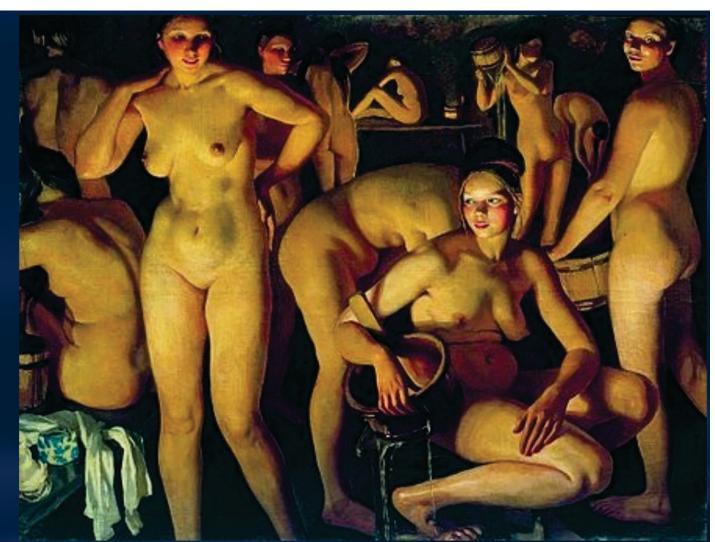




#### Ottoman - Hammam

What is interesting about the hammam is you always found this next to a Mosque

Late 19th
Century
Russian
Banyo
(Slavic steam
bath with a
stove)















# Budget

- Well defined spend budget
- Architects fee
- Consultants fee
- Structural Cost (Not included)
  - Substructure
  - Superstructure
- Cost per square meter
  - Simple finish € 1.200,- sqm
  - Average finish € 1.800,- sqm
  - Complex finish € 2.400,- sqm



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## End in mind

- Think of designing a restaurant
- Look at local competitionSWOT
- Look at the roll out dateNew build 2 to 4 years



Hotel Verde Zanzibar

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Hotel Verde Zanzibar

# What are you selling?

- Hammam treatments
- Full body scrub
- Vichy shower
- Define your treatment menu early
- Keep it authentic, keep it local

Choupana Hills - Madeira Portugal

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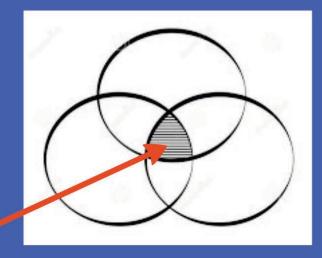
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Choupana Hills - Madeira Portugal

Utopia an imagined place or state of things in which everything is perfect.

- Operations
- Design
- Guest Experience

Utopian moment



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